Telemarketing Vacation Sales Consultant｜Marriott｜タイ（日本人顧客向け）

¥3.5M–7.5M | No Cold Calling | Visa

募集職種

採用企業名
MVCI Thailand Ltd.

支社・支店
MVCI Thailand Ltd. (Marriott Vacation Worldwide)

求人ID
1619149

業種
ホテル

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合
外国人 多数

雇用形態
正社員

勤務地
タイ

給与
350万円 ~ 750万円

歩合給
給与： 歩合給込み

勤務時間
7:30am~4:30pm ICT, 8am~5pm ICT or 9am~6pm ICT

休日・休暇
Two days off per week

更新日
2026年11月18日 00:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
流暢レベル

最終学歴
高等学校卒

現在のビザ
日本での就労許可は必要ありません

募集要項

≪Job Overview & Position Highlights ≫

- Promote discounted vacation packages to warm leads, build client relationships, recommend tailored holiday options, and manage sales records while achieving performance targets
- Create memorable vacation experiences by matching guests with ideal travel packages while building trust and delivering personalized customer service
- Join a globally recognized Marriott brand and develop sales expertise through comprehensive training, international teamwork, and career advancement opportunities
- Earn uncapped commissions with potential monthly earnings of THB 60,000–120,000, plus comprehensive insurance, a 16-week training bonus, and Marriott hotel discounts

【Position Summary】
Join Marriott Vacation Club as a Telemarketer (Vacation Planner) and become part of a globally recognized brand known for excellence, inclusivity, and career growth. In this role, you'll connect with potential clients and introduce them to exclusive vacation opportunities; no cold calling required. We provide full training, a supportive team environment, and uncapped earning potential.

< Key Responsibilities >

- Engage with warm leads to promote discounted vacation packages
- Build rapport with prospective clients over the phone
- Match guests with suitable holiday options based on their preferences
- Maintain accurate records of sales activities
- Meet and exceed performance targets
- Participate in ongoing training and development

■Why Marriott Vacation Club?

- Award-winning call center culture
- Inclusive, international team environment
- Career development opportunities within Marriott Vacation Worldwide
- Full training provided—no prior experience required
- Office locations in Phuket and central Bangkok

■About us
Marriott Vacations Worldwide is an equal opportunity employer committed to hiring a diverse workforce and sustaining an inclusive culture.

【Employment Type】
Full time

【Salary】
Competitive base salary + uncapped commission
(potential monthly earnings from 60,000 THB to 120,000 THB subject to individual performance))

【Working hours】
7:30am~4:30pm ICT, 8am~5pm ICT or 9am~6pm ICT

【Work location】
Marriott's Phuket Beach Club or Bangkok Rajanakarn Building (Sathorn)

【Holidays & Vacations】

- Two days off per week

【Benefits】

- Social Security, Life, Health, and Accident Insurance
- 16-week training bonus
- Van transfer and canteen provided (Phuket site)
- Provident Fund
- Annual health check-up
- Exclusive Marriott Room Rate Discount Program
- Visa sponsorship and work permit support for non-Thai associates

スキル・資格

【Qualifications】

- Strong verbal communication skills in Japanese
- High School Certificate or above (in related field)
- 3+ Years of related working experience
- Friendly, confident, and enthusiastic personality
- Active listening and questioning skills
- Target-driven mindset

- Flexible availability (5 days/week)

会社説明