

PR/087647 | Sales Specialist / Account Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント ドイツ

求人ID
1618636

業種
その他（メーカー）

雇用形態
正社員

勤務地
ドイツ

給与
経験考慮の上、応相談

更新日
2026年11月03日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
A Japanese technology trading company specializing in the procurement, sales, and technical support of semiconductors and electronic components for the automotive industry is seeking a English-speaking Sales Specialist / Account Manager to expand its business in Europe.

JOB RESPONSIBILITIES

- Managing existing Tier 1 automotive customers, supporting supply chain operations, monitoring sales performance, and driving new business opportunities within the automotive market
- Coordinate supply chain and delivery-related activities between customers, suppliers, and internal teams
- Monitor sales forecasts, budgets, and business performance

- Identify and develop new business opportunities and promote products and solutions to customers
- Work closely with engineering, suppliers, and headquarters on commercial and technical topics
- Support customer visits, exhibitions, and business development activities across Europe
- Prepare quotations, sales reports, and business reviews

JOB REQUIREMENTS

- Minimum 3 years of B2B sales experience
- Strong communication and stakeholder management skills
- Business-level English
- Willingness to travel within Europe
- Ability to commute to the Düsseldorf office
- Customer-oriented and proactive mindset
- Ability to work in an international environment
- Strong coordination and problem-solving skills
- Interest in automotive technology and electronic components

- Nice to Have
  - Experience handling automotive OEM or Tier 1 customers
  - Experience in the semiconductor, electronics, or automotive supply chain industry
  - German language skills
  - Japanese language skills
  - Experience in sales forecasting, demand planning, or supply chain management
  - What We Are Looking For

BENEFITS

- Working hours: 40 hours per week (8:30 - 17:30 as a base)
- Location: Düsseldorf (office-based more than 3days/week)
- Paid leave: 30 days per year
- Transportation allowance: provided (public transportation)

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明