

PR/124130 | Residential Business Development Staff

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1618613

業種
土木

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 08:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Description

Main focus will be monitoring existing projects status, participating in regular meeting and analyze construction progress, sales, finance and resolve related issue, maintaining relations with existing partners, supporting Japanese expats in daily activities. Make sure projects are in line with initial business plan and cash flow is safe.
Expanding property network in Indonesia by participating in property event or exhibition, conducting market research, collecting latest property news such as new project and regulation matters etc.

- Market Research & Analysis: Conduct thorough research on real estate market trends, competitor movements, property valuations, recent regulations.
- Partnership & Networking: Build and maintain relationships with other developers, landowners, vendors and banks.
- Feasibility Studies: Identify and evaluate potential lands or properties for development or joint-venture projects. Assist in creating / checking financial models, feasibility studies, and risk assessments for proposed property projects.

Job Qualification

- Experience: +3 years of experience in Business Development specifically within the property or real estate industry.
- Education: Bachelor’s Degree (S1) in Business, Marketing, Civil Engineering, or a related field.
- Network: Possess a strong property network is preferred.
- Skills: FS analytical, good communication and interpersonal skills, good understanding of property law and land acquisition processes, ability to read market data and translate it into actionable business strategies.
- Language: Fluent Indonesia and English. Japanese language not mandatory but is a plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明