

PR/097775 | Corporate RM

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1618591

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月03日 08:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview
A company in the banking industry is hiring for a Corporate Banking Relationship Manager position. This role offers the opportunity to build and grow a strong portfolio of corporate clients while delivering tailored financial solutions in a dynamic and results-driven environment.

Job Description

- Develop and manage a portfolio of corporate clients, driving business development, relationship growth, and revenue expansion.
- Identify client needs and deliver integrated banking solutions, including loans, trade finance, cash management, FX, and hedging products.
- Originate and structure credit facilities, prepare credit proposals, and manage the approval and documentation process.

- Conduct financial analysis and credit assessments while monitoring client exposures and identifying potential risks.
- Ensure compliance with internal policies and regulatory requirements, including KYC onboarding, AML/CFT standards, and transaction monitoring.
- Collaborate closely with Risk and Compliance teams on regulatory matters and support cross-border initiatives where applicable.
- Achieve assigned targets across loans, deposits, fee income, and overall profitability.

Qualifications

- Bachelor’s degree in Finance, Banking, Business Administration, or a related field.
- Minimum 5 years of experience in corporate or commercial banking.
- Strong credit analysis skills, with the ability to assess financial statements and structure lending solutions.
- Experience in corporate lending, trade finance, and treasury-related products is preferred.
- Proven business development and client relationship management capabilities.
- Good understanding of regulatory requirements and risk governance frameworks.
- Proficiency in English and Mandarin to support Chinese corporate clients and cross-border business.

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026

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会社説明