


# PR/120598 | National On-Premise Manager (Beverage Products)

## 募集職種

**人材紹介会社**
ジェイ エイ シー リクルートメント タイランド

**求人ID**
1618562

**業種**
小売

**雇用形態**
正社員

**勤務地**
タイ

**給与**
経験考慮の上、応相談

**更新日**
2026年11月03日 09:00

## 応募必要条件

**職務経験**
10年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
流暢レベル

**日本語レベル**
無し

**最終学歴**
短大卒： 準学士号

**現在のビザ**
日本での就労許可は必要ありません

## 募集要項

Our client is looking for a passionate and driven on premise manager to strengthen their brand presence across nightlife, F&B and hospitality channels. In this role, you will lead a team of on-premise executives, build strong relationships with key venues and execute the on-premise strategy with excellence.

**Responsibilities**

- Drive sales and marketing activities across on-premise channels in your assigned region.
- Ensure strong market coverage through regular field visits and close teamwork with the On-Premise team.
- Build and maintain relationships with key accounts including bars, restaurants, lounges and nightlife venues.
- Manage partnership agreements, budgets and resources to maximize return on investment.
- Ensure all on-premise execution meets company standards, including visibility, menu listings, cooler placement and

event activation.

- Analyze market trends, competitor activity and account performance to support business decisions.
- Train, coach and support the On-Premise Executives to deliver high performance.
- Implement national and regional business plans according to company guidelines.

**Requirements**

- At least 7 years of experience in sale or on-premise channel management (FMCG or beverage preferred).
- Strong leadership experience managing field teams.
- Analytical mindset with the ability to interpret market and account data.
- Excellent communication and relationship-building skills.
- Willingness to work flexible hours, including evenings and events.
- High energy, customer-focused, and aligned with company brand culture.
- Strong English communication skills

**About the Company**

Our client is a global energy drink company.

Interested applicants, please click APPLY NOW. Only shortlisted candidates will be contacted due to the high volume of applications.

Thank you for your understanding.

#LI-JACTH

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明