

PR/161230 | Sales Executive (Reputable trading company)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1618540

業種
その他（メーカー）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 09:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview:

A well-established trading company and solutions provider specializing in supporting the manufacturing industry with a wide range of products and services. The company serves customers across sectors such as Electronics Manufacturing Services (EMS), semiconductor manufacturing, home appliance production, and industrial factories, offering solutions that help improve production efficiency, operational performance, and supply chain management.

Job Responsibilities:

- Develop and manage new and existing customer accounts.
- Identify and pursue new business opportunities within the manufacturing and electronics sectors.
- Promote electronic products, factory solutions, and machinery-related solutions.

- Build strong relationships with customers, engineers, procurement teams, and key decision-makers.
- Prepare quotations, proposals, and conduct commercial negotiations.
- Coordinate closely with customers and internal teams to ensure smooth project execution and delivery.
- Attend customer meetings, site visits, exhibitions, and industry events.
- Monitor market trends and competitor activities.
- Achieve sales targets and contribute to overall business growth.

Job Requirements:

- Minimum 5 years of sales experience.
- Valid driving license and own transportation.
- Willing to travel domestically and internationally.
- Able to work independently in a fully remote environment.
- Experience in manufacturing, production engineering, procurement, or sales within the electrical and electronics industry.
- Good to have experience in Electronics Manufacturing Services (EMS), Semiconductor industry, home appliance manufacturing, Factory automation, Industrial machinery and parts, electronic manufacturing environments, Experience in operating and managing e-commerce platforms will be an added advantage.

#LI-JACMY

#countrymalaysia

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会社説明