

PR/160839 | Sales & Marketing Manager - Property Developer Industry

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1618530

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 09:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

- Lead and manage the Sales & Marketing team for a high-impact industrial development project.
- Motivate, guide, and develop team members to achieve business objectives and meet sales targets.
- Collaborate closely with clients on industrial building layouts, designs, and technical specifications.
- Engage with both local and international clients; some travel will be required.
- Provide constructive feedback and recommendations to Management for continuous improvement.
- Oversee and conduct market research to support the formulation of effective sales strategies.
- Initiate, plan, execute, and monitor marketing activities including advertising, digital/social media content, billboards, promotional materials, and brand visibility campaigns.
- Respond promptly to customer and sales enquiries, including coordination with agents, bankers, and solicitors.

- Ensure timely execution of all legal documents related to concluded sales.
- Maintain and organise all necessary sales and marketing documentation for internal use, proposals, and contract purposes.
- Assist in liaising on end-financing packages and associated documentation for new and existing projects.
- Work closely with the Sales Administrator to monitor progress billing and payment collection; engage with purchasers when necessary.
- Be stationed at our Sales Gallery in Tanjong Malim, Perak.

Job Requirements:

- Bachelor's Degree in Business Administration, Marketing, Real Estate, or a related field.
- Minimum 5–8 years of experience in sales and marketing, preferably in property or industrial development.
- Proven experience in leading and managing a sales team.
- Strong knowledge of industrial property market and sales processes.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to engage with local and international clients professionally.
- Experience in handling legal documentation, financing processes, and stakeholder coordination is an added advantage.
- Strong analytical skills with the ability to conduct market research and develop strategies.
- Self-motivated, results-driven, and able to work independently.

#LI-JACMY

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会社説明