

PR/096314 | Sales Executive (Electronics / Chemical)

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1616927

業種
電力・ガス・水道

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年10月27日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
基礎会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client is looking for a Chemical Sales working in Japanese Trading company

Job Responsibilities

- Looking for suppliers, consumers of chemical/electrical/electronic products and others; and developing new markets;
- Follow-up and manage sales contracts - purchase orders, manage inventory, cash drawer and deposits
- Execute sales and promotional campaigns for new and existing products;
- Negotiate trade terms with assigned vendors;

- Contact-negotiate, build and develop relationships with suppliers and consumers;
- Meet monthly and annual sales objectives and targets for turnover;
- Frequently conduct visit customer and supplier
- Realize other works concerning to sales under assignation of Sale Manager and General Director

Requirements:

- **Graduated University, prefer major in Chemical**
- **Have at least 5 years of experience including at least 3 years of experience in sales B2B, knowledge of looking for prospects, suppliers and used to work in the factory.**
- **Fluent in English (must)** , candidates with Japanese/ Chinese language skills are an advantage.
- Good at Microsoft Word, Excel
- Be responsible, honest, enthusiastic, dynamic, good communication, aspiration in working for a long time at our company;
- Prefer to expert on export - import procedures graduates in Chemistry.

#LI-JACVN
Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明