

PR/096300 | Solar Sales Manager

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1616916

業種
ITコンサルティング

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年10月27日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Location

Hanoi City

Company Overview

A global technology-driven organization specializing in renewable energy and smart power solutions, supporting businesses in their transition toward sustainable energy.

Key Responsibilities

Identify and build relationships with commercial clients, investors, and stakeholders within the solar and energy storage sector.

Lead the full sales lifecycle, from opportunity generation through contract closing and project delivery coordination.
Assess client needs and recommend suitable solar and battery storage solutions from both technical and commercial perspectives.
Prepare proposals, quotations, and tender submissions while supporting negotiations and solution presentations.
Establish and strengthen partnerships with EPCs, distributors, integrators, and other industry stakeholders.
Monitor market trends and competitor activities to support business growth initiatives.

Requirements

Minimum 3 years of experience in B2B sales, business development, or key account management within renewable energy, power systems, electrical equipment, or related industries.
Bachelor's degree in Electrical Engineering, Energy Engineering, Power Systems, or a relevant technical field.
Strong communication, negotiation, presentation, and stakeholder management skills.
Ability to quickly understand new technologies and commercial solutions.
Good command of English for business communication.
Experience in solar PV, BESS, renewable energy, or energy-related projects is highly preferred.

Benefits

Attractive salary package with performance-based incentives.
Comprehensive healthcare and insurance coverage.
Full salary during probation period.
Professional training and continuous learning opportunities through international programs.
Exposure to large-scale renewable energy projects and multinational business environment.
Clear career progression and long-term development opportunities.
Five-day work week (Monday to Friday).

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

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会社説明