

PR/110390 | Senior Executive - Marketing

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1616884

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月24日 06:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

1. JOB DESCRIPTION

Chennai Marketing.

Position: Executive / Sr. Executive

Department: Marketing

Location: Chennai

Employment Type: Full-Time

Educational Qualification

• Minimum: Bachelor’s degree in engineering

• Preferred: Candidates with higher or relevant educational background

Role Purpose To drive sales and marketing activities by providing technical solutions, understanding customer requirements, and supporting business growth in the assigned region.

Key Responsibilities

• Visit existing and potential customers regularly to identify requirements and build strong relationships

• Develop and manage dealer relationships, including training and performance tracking (KPIs)

• Prepare quotations, negotiate pricing, and manage delivery commitments

• Recommend suitable machine tools and solutions based on customer machining and production needs • Analyze market trends, competitor activities, and customer investment plans

• Support marketing activities such as exhibitions, open houses, and promotional events

Required Skill Sets Domain Skills

Must Have: • Minimum 3+ years of experience in machine tools / cutting tools sales

• Strong application knowledge and understanding of manufacturing processes

Good to Have:

• Experience in proposal preparation

• Hands-on exposure to CNC machine operations **Software** / **PC Skills Must Have:**

• Proficiency in Microsoft Word, Excel, and PowerPoint

Good to Have:

• Basic knowledge of IoT, jig fixtures, and machine tool peripherals

Other Skills Must Have:

• Fluency in English and Tamil

• Strong communication and interpersonal skills Good to Have:

• Knowledge of machining processes

• Hindi language proficiency (added advantage)

Experience Requirements •

Industry: Machine Tools / Cutting Tools Industry

Experience:

3+ years Exposure Required

• Sales and marketing of machine tools

• Handling high-value milling machines (including imported machines preferred)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明