

PR/161213 | Account Manager (Well-known market research company)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1616880

業種
デジタルマーケティング

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 08:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Responsibilities:

- Grow sales from existing clients by building relationships with more contacts, teams, and branches.
- Identify and develop new business opportunities within current accounts.
- Build strong, long-term client relationships by understanding their business needs.
- Respond quickly to client enquiries with suitable solutions and proposals.
- Handle client negotiations, onboarding, and contract management.
- Use AI tools to improve efficiency in research, client outreach, proposal preparation, and planning.
- Work closely with internal teams to ensure smooth project delivery and profitable account management.

Job Requirements:

- Min 3 years of experience in B2B sales, account management, or other client-facing commercial roles.
- Results-driven and proactive, with a strong business mindset and ability to balance client and company objectives.
- At least 2 years of hands-on experience using AI tools to improve work productivity and effectiveness.
- Strong communication, problem-solving, and strategic thinking skills.

#LI-JACMY

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会社説明