

PR/124114 | Senior Sales Staff

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1616768

業種
その他（メーカー）

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年10月27日 11:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
基礎会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the role

The Senior Sales Staff role focuses on managing customer relationships and commercial activities within automotive manufacturing. The position plays an important role in quotation management, price negotiations, customer forecasting, and coordination with OEM customers and internal departments.

Responsibilities

- Process customer quotation requests and prepare commercial proposals.
- Develop feasibility studies and manage part order documentation.
- Coordinate with internal departments to ensure on-time delivery schedules.
- Manage engineering changes and customer confirmation requests.
- Handle price negotiations and customer forecast planning.
- Maintain strong customer relationships and support business growth.

Requirements

- Bachelor's degree in Industrial Engineering, Marketing, or a related Engineering field.

- Minimum 3–5 years of experience in sales or sales engineering within automotive manufacturing.
- Experience handling OEM customers within a Tier 1 automotive supplier is required.
- Experience working in a Japanese company is preferred.
- Strong English communication skills, both written and verbal.
- Knowledge of technical drawings is an advantage.
- Advanced Microsoft Excel and PowerPoint skills.
- Strong negotiation, communication, and interpersonal skills.
- Willing to work in Karawang.

About the company

A company in the automotive component manufacturing industry with Japanese origins. The company operates within the automotive supply chain and focuses on supporting its customers through manufacturing and commercial activities.

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会社説明