

PR/097755 | Chemical Trading Executive / Junior Trader

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1616750

業種
化学・素材

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月10日 08:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the Opportunity
An established multinational trading organization is seeking a **Chemical Trading Executive** to support the growth of its chemicals business across Singapore and the region. This role offers exposure to business development, account management, supplier engagement, and market analysis within the chemical trading sector.

Working closely with experienced traders and regional stakeholders, you will gain exposure to the full trading cycle, including market analysis, customer management, supplier engagement, pricing strategy, and commercial negotiations. This role offers a pathway towards a future front-office trading position.

Key Responsibilities

- Manage and grow a portfolio of customers within the chemical industry.
- Drive sales revenue, gross profit, and business growth targets.
- Develop new business opportunities and expand market presence.

- Build and maintain strong relationships with customers and suppliers.
- Monitor market trends, pricing movements, and industry developments.
- Coordinate order fulfilment, logistics, and customer requirements.
- Conduct market research and identify potential growth areas.
- Collaborate with internal and regional stakeholders to execute business strategies.

Requirements

- Degree in Chemistry, Chemical Engineering, Business, or a related discipline.
- 3-5 years of experience in chemical trading, chemical distribution, or B2B chemicals sales.
- Experience in Petchems is must. Aromatics is an added advantage.
- Strong commercial acumen with a proven track record in business development.
- Experience managing customer and supplier relationships.
- Knowledge of industrial chemicals, specialty chemicals, petrochemicals, or related products will be advantageous.
- Strong communication, negotiation, and relationship management skills.
- Proficiency in Microsoft Office; SAP knowledge is advantageous.
- Willingness to travel when required.

Sufia Algadri

JAC Recruitment Pte Ltd

EA License Number: 90C3026

EA Personnel: R23114082

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.sg/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.sg/terms-of-use

会社説明