

PR/090156 | Korea Sales Account Manager | Machine Vision & Industrial Imaging

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント コリア

求人ID
1616148

業種
その他（メーカー）

雇用形態
正社員

勤務地
韓国

給与
経験考慮の上、応相談

更新日
2026年11月17日 05:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Korea Sales Account Manager | Machine Vision & Industrial Imaging

Global Machine Vision & Industrial Imaging Company

Location: Seoul, South Korea

About the Company

A global technology company specializing in machine vision, industrial imaging, and advanced camera solutions. Its products are widely utilized across semiconductor, electronics, robotics, factory automation, medical technology, and intelligent manufacturing industries.

As part of its continued expansion in Korea, the company is seeking a commercially driven Sales Account Manager to support business growth and strengthen relationships with key customers and channel partners.

Position Summary

Sales Account Manager will be responsible for driving business development activities across the Korean market. This role will focus on acquiring new customers, managing key accounts, expanding channel partnerships, and delivering revenue growth within the machine vision and industrial imaging sector.

This position offers significant exposure to regional stakeholders and the opportunity to contribute directly to the growth strategy of the Korean market.

Key Responsibilities

Identify and develop new business opportunities in Korea

Manage and grow relationships with OEM customers, distributors, and system integrators

Execute sales strategies to achieve revenue and growth targets

Promote machine vision camera and industrial imaging solutions to existing and prospective customers

Understand customer requirements and propose appropriate technical solutions

Maintain a healthy sales pipeline and provide accurate forecasts

Conduct customer meetings, product presentations, and business reviews

Collaborate with regional sales, product management, technical support, engineering, and marketing teams

Monitor industry trends, competitor activities, and market developments

Support participation in exhibitions, industry events, and customer seminars

Key Requirements

Bachelor's Degree in Engineering, Electronics, Automation, Business, or a related field

Minimum 7 years of B2B technical sales experience

Proven experience managing OEM customers and distribution channels

Strong business development and account management capabilities

Excellent communication, presentation, and negotiation skills

Ability to work independently while collaborating effectively with regional teams

Customer-oriented mindset with strong commercial acumen

Business-level English communication skills

Willingness to travel as required

Preferred Experience

Machine Vision, Industrial Cameras and Automation Solutions

Robotics, Factory Automation and Industrial Sensors

Semiconductor Equipment, Electronics Manufacturing

Vision Systems, Technical Hardware Sales

Experience working with CRM platforms such as Salesforce will be considered an advantage.

Contact

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#MachineVision #IndustrialCamera #Automation #Robotics #Semiconductor #OEMSales #KeyAccountManagement #DistributorManagement #B2BTechnicalSales #FactoryAutomation #IndustrialImaging #BusinessDevelopment #Sales #BDM

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会社説明