


# PR/090156 | Korea Sales Account Manager | Machine Vision & Industrial Imaging

## 募集職種

**人材紹介会社**
ジェイ エイ シー リクルートメント コリア

**求人ID**
1616148

**業種**
その他（メーカー）

**雇用形態**
正社員

**勤務地**
韓国

**給与**
経験考慮の上、応相談

**更新日**
2026年10月20日 07:00

## 応募必要条件

**職務経験**
10年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
ビジネス会話レベル

**日本語レベル**
無し

**最終学歴**
短大卒： 準学士号

**現在のビザ**
日本での就労許可は必要ありません

## 募集要項

Korea Sales Account Manager | Machine Vision & Industrial Imaging

Global Machine Vision & Industrial Imaging Company

Location: Seoul, South Korea

**About the Company**

A global technology company specializing in machine vision, industrial imaging, and advanced camera solutions. Its products are widely utilized across semiconductor, electronics, robotics, factory automation, medical technology, and intelligent manufacturing industries.

As part of its continued expansion in Korea, the company is seeking a commercially driven Sales Account Manager to support business growth and strengthen relationships with key customers and channel partners.

**Position Summary**

Sales Account Manager will be responsible for driving business development activities across the Korean market. This role will focus on acquiring new customers, managing key accounts, expanding channel partnerships, and delivering revenue growth within the machine vision and industrial imaging sector.

This position offers significant exposure to regional stakeholders and the opportunity to contribute directly to the growth strategy of the Korean market.

**Key Responsibilities**

Identify and develop new business opportunities in Korea

Manage and grow relationships with OEM customers, distributors, and system integrators

Execute sales strategies to achieve revenue and growth targets

Promote machine vision camera and industrial imaging solutions to existing and prospective customers

Understand customer requirements and propose appropriate technical solutions

Maintain a healthy sales pipeline and provide accurate forecasts

Conduct customer meetings, product presentations, and business reviews

Collaborate with regional sales, product management, technical support, engineering, and marketing teams

Monitor industry trends, competitor activities, and market developments

Support participation in exhibitions, industry events, and customer seminars

**Key Requirements**

Bachelor's Degree in Engineering, Electronics, Automation, Business, or a related field

Minimum 7 years of B2B technical sales experience

Proven experience managing OEM customers and distribution channels

Strong business development and account management capabilities

Excellent communication, presentation, and negotiation skills

Ability to work independently while collaborating effectively with regional teams

Customer-oriented mindset with strong commercial acumen

Business-level English communication skills

Willingness to travel as required

**Preferred Experience**

Machine Vision, Industrial Cameras and Automation Solutions

Robotics, Factory Automation and Industrial Sensors

Semiconductor Equipment, Electronics Manufacturing

Vision Systems, Technical Hardware Sales

Experience working with CRM platforms such as Salesforce will be considered an advantage.

**Contact**

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#MachineVision #IndustrialCamera #Automation #Robotics #Semiconductor #OEMSales #KeyAccountManagement #DistributorManagement #B2BTechnicalSales #FactoryAutomation #IndustrialImaging #BusinessDevelopment #Sales #BDM

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明