

PR/087639 | Manager(Sr. / Asst.)- Asia Market West

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1616103

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年11月03日 12:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION TITLE　Senior Manager / Assistant Manager, Asia Market West

POSITION SUMMARY

In this position, you will work with the Asia sales team and customers to expand product sales through distributor and end-customer partnerships, contribute to strategies for Asian foodservice customers and Asian grocery markets, and support sales and marketing activities within the assigned territory

RESPONSIBILITIES

- Develop and execute sales and marketing programs to achieve sales and profitability goals
- Support product initiatives, pricing strategies, and new product development

- Analyze consumer trends and identify business growth opportunities
- Manage and expand relationships with distributors and key customer accounts
- Drive sales within Asian grocery, foodservice, and related channels
- Support in-store merchandising, product placement, and promotional activities
- Execute retail marketing programs and maintain point-of-sale materials
- Assist with trade shows, special events, and product launches
- Maintain distributor and retail account relationships
- Complete reporting requirements and achieve sales targets
- Participate in regular sales and departmental meetings, including periodic company meetings held in Texas

QUALIFICATIONS

- Fluency in both Chinese and English
- Minimum of two years of grocery retail sales experience with a proven track record of achieving sales objectives
- Strong management and organizational skills
- Ability to work independently with minimal supervision
- Valid driver's license
- Current vehicle liability insurance
- Driving record that meets company MVR (Motor Vehicle Record) policy guidelines
- Ability to evaluate margins, costs, and other financial factors to make sound pricing and promotional decisions
- Bachelor's or Master's degree in Business Administration or a related field
- Ability to lift, push, and pull up to 50 lbs.
- Ability to work in store and warehouse environments

PREFERRED REQUIREMENTS
Korean or Japanese language skills

LOCATION

California (Remote)

Due to business requirements, candidates must be able to work in California

EMPLOYMENT TYPE Full-Time (Exempt)

SALARY $85,000 - $110,000

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明