

PR/118788 | Amsterdam勤務 -Japanese Speaking Cash Management Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント イギリス

求人ID
1616067

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
東京都 23区

給与
経験考慮の上、応相談

更新日
2026年11月03日 12:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

A Japanese bank in Amsterdam is currently seeking a Japanese Speaking Cash Management Sales professional.

Candidates with experience in Cash Management Sales or customer service within banking are encouraged to apply.

Position Purpose

Drive the growth of the Bank’s Cash Management business for Japanese corporate clients across Europe.

Work closely with Relationship Managers and Product teams to deliver treasury solutions that support clients’ domestic and international cash management and payment needs.

Business Development and Relationship Management

Develop and execute sales strategies targeting Japanese corporate clients across Europe.

Acquire new clients and expand existing client relationships.

Analyse clients' cash management, liquidity management, and payment requirements, and propose appropriate solutions.

Conduct client visits, treasury reviews, and solution presentations.

Build and maintain long-term relationships with Treasurers, Finance Directors, and other key decision-makers.

Key Responsibilities: Promote and Sell the Following Products and Services

Domestic and cross-border payment solutions.

Receivables collection and Accounts Receivable (AR) Reconciliation solutions.

Cash concentration, notional pooling, and in-house bank structures.

Deposit products and short-term investment solutions.
Trade finance and working capital optimisation solutions.
Electronic banking platforms, APIs, and host-to-host connectivity solutions.

Cash flow forecasting and reporting solutions.
RFI/RFP responses and strategic account management.

Mandatory Requirements

4–7 years of experience in Transaction Banking - Cash Management.

Japanese-speaking candidates with experience in Cash Management Sales or Client Services within a banking environment are encouraged to apply.

Salary: Euro 80,000 - 120,000

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Thank you for your interest in this opportunity. While we carefully review all applications, only candidates selected to proceed further in the recruitment process will be contacted. Thank you for your understanding and interest in joining our organisation.

#LI-JACUK #TK

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明