

PR/124096 | Sales Assistant Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1616057

業種
その他（商社）

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 12:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

- Manage and develop existing customer accounts, including handling inquiries, quotations, orders, and sales follow-ups

- Develop new business opportunities and expand the customer base within the steel and related industries

- Identify and follow up on project-based sales opportunities, including construction, infrastructure, manufacturing, and other industrial projects

- Understand customer and project requirements and coordinate with suppliers to provide suitable steel products and commercial proposals

- Negotiate pricing, specifications, delivery schedules, and other commercial terms with customers and suppliers

- Maintain relationships with customers, suppliers, and business partners, including Japanese clients

- Conduct market research and monitor steel market trends, competitors, and potential business opportunities

- Coordinate with internal departments to ensure smooth order processing and timely delivery

- Prepare sales reports and forecasts and achieve assigned sales targets

- Other tasks as assigned

- Bachelor's degree in any major

- Business level of Japanese (equal to N1) and Business level of English proficiency

- Have 5 years of experience as Sales or Business Development handling Steel

- Proficient in Ms. Office

- Good negotiation, communication, and customer relationship management skills

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明