



PR/124096 | Sales Assistant Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1616057

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年10月06日 10:29

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

- Manage and develop existing customer accounts, including handling inquiries, quotations, orders, and sales follow-ups
- Develop new business opportunities and expand the customer base within the steel and related industries
- Identify and follow up on project-based sales opportunities, including construction, infrastructure, manufacturing, and other industrial projects
- Understand customer and project requirements and coordinate with suppliers to provide suitable steel products and commercial proposals
- Negotiate pricing, specifications, delivery schedules, and other commercial terms with customers and suppliers
- Maintain relationships with customers, suppliers, and business partners, including Japanese clients
- Conduct market research and monitor steel market trends, competitors, and potential business opportunities
- Coordinate with internal departments to ensure smooth order processing and timely delivery

- Prepare sales reports and forecasts and achieve assigned sales targets
- Other tasks as assigned

- Bachelor's degree in any major
- Business level of Japanese (equal to N1) and Business level of English proficiency
- Have 5 years of experience as Sales or Business Development handling Steel
- Proficient in Ms. Office
- Good negotiation, communication, and customer relationship management skills

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会社説明