

PR/124095 | Sales Supervisor / Leader (SPM & Factory Automation)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1616056

業種
自動車・自動車部品

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年10月20日 09:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

About the role
The Sales Supervisor / Leader role focuses on technical sales and business development for Special Purpose Machines (SPM), factory automation systems, and industrial equipment. The position works closely with customers and internal engineering teams to identify technical requirements, propose suitable solutions, and support project execution.

Responsibilities

- Identify customer requirements and propose suitable technical sales solutions.
- Conduct customer visits, gather technical information, and prepare quotations.
- Develop and maintain relationships with industrial customers.
- Coordinate with engineering and project teams to support smooth project execution.
- Achieve sales targets and support business development activities.

Requirements

- Diploma or Bachelor's degree in Mechanical Engineering, Electrical Engineering, Industrial Engineering, or a related field.
- 3–7 years of experience in B2B technical or industrial sales.
- Technical knowledge of SPM, factory automation, PLC/control systems, welding equipment, or industrial electrical equipment.
- Ability to read technical drawings and understand customer specifications.
- Strong communication, presentation, and negotiation skills.
- Proficient in Microsoft Office, including preparing quotations and reports.
- Target-oriented, proactive, and able to work independently.
- Valid driving licence and willingness to travel.

About the company
A company in the engineering and trading industry providing industrial equipment and engineering solutions. Its business activities include factory automation systems, welding systems and equipment, electrical equipment, and related engineering services.

#LI-JACID

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会社説明