



PR/123986 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1616046

業種

ITコンサルティング

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年10月06日 10:29

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading carrier-class network and technology solutions integrator that helps telecommunications service providers and enterprises build secure, scalable, and high-performance digital infrastructure across the Asia Pacific region. Through its vendor-neutral approach, the company delivers end-to-end solutions spanning networking, cybersecurity, cloud, data center, automation, and managed services, enabling organizations to modernize operations, improve network resilience, and accelerate digital transformation.

They are looking to hire for Sales Manager that is responsible for driving revenue growth by identifying and developing new business opportunities, managing and expanding key customer accounts, and achieving sales targets for network, internet, and related technology solutions. The role involves leading end-to-end sales activities, including prospecting, customer engagement, solution presentations, proposal development, and contract negotiations, while collaborating closely with technical and project delivery teams to ensure successful solution implementation.

General Requirements :

- Bachelor's degree
- Minimum 3 years of working experience preferably in IT, Telecom and Internet business fields as Account Manager/Senior Account Manager
- Experience in selling networking or security solutions is desirable
- Market savvy and ability to identify viable business leads
- Good interpersonal skills with excellent presentation & negotiation skills
- Aggressive, Energetic, creative, persistent & resourceful
- Goal oriented with strong ability to influence
- Good command of written and spoken English

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

会社説明