Product Specialist – Silicones | Product Management

AI、Semiconductor & Data Center Materials

募集職種

採用企業名
Qnityジャパン

支社・支店
EKCアドバンスド・エレクトロニクス3ジャパン㈱ (EKC Advanced Electronics 3 Japan K.K.)

求人ID
1614638

業種
電気・電子・半導体

会社の種類
大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合
外国人 少数

雇用形態
正社員

勤務地
東京都 23区, 千代田区

最寄駅
銀座線、　溜池山王駅

給与
800万円 ~ 1000万円

ボーナス
固定給+ボーナス

勤務時間
9:00 - 17:30 ※フレックスタイム制（コアタイム11:00-15:00）または裁量労働制

休日・休暇
土曜、日曜、祝日、年末年始、創立記念日、年次有給休暇、特別有給休暇（冠婚葬祭等）、私傷病休暇、育児休暇、介護休暇

更新日
2026年11月17日 03:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル
流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

About Qnity

Qnity is a global leader in advanced materials and solutions supporting the AI, semiconductor, and next-generation electronics industries.

Established in 2025 following the separation of DuPont's Electronics business, Qnity combines an established global technology platform and customer base with the agility and opportunities of a newly independent company.

Within Qnity, **Laird® Technologies** provides advanced thermal management and silicone material solutions supporting a wide range of markets, including automotive, consumer electronics, data centers, industrial applications, and telecom/datacom.

Our Silicone portfolio includes **Thermal Interface Materials (TIMs)** for advanced semiconductor packaging as well as optical materials for LED packages.

The Role

We are looking for an **Asia-Pacific Product Specialist** to join the Laird® Technologies Silicones team and help drive the growth of our Silicone product portfolio.

This role goes beyond traditional product administration. You will act as a key link between **R&D, Sales, Supply Chain, Operations, Marketing, and global Product Management**, leading cross-functional initiatives covering new product commercialization, pricing, profitability, portfolio development, and business growth.

Based in Tokyo and working as part of a global Product Management organization, you will collaborate closely with colleagues across APAC and worldwide to turn technical innovation into commercial success.

Key Responsibilities

Product Management & Business Growth

- Manage product lines within the Silicone portfolio
- Support product costing and customer quotation processes
- Conduct margin, profitability, and pricing analysis
- Support and drive product portfolio growth initiatives
- Analyze business and product data and translate findings into actionable recommendations
- Collaborate closely with global Product Managers to identify and pursue growth opportunities

Project & Product Commercialization

- Lead cross-functional teams supporting new product development and commercialization
- Keep product development and launch activities on schedule
- Proactively identify and resolve issues that may impact successful commercialization
- Coordinate activities and decision-making across R&D, Sales, Supply Chain, Operations, and other functions
- Drive complex projects through to successful and timely completion

Marketing & Commercial Support

- Serve as a product-line expert and facilitate the flow of product information between technical and commercial teams
- Collaborate with Communications teams to develop and maintain marketing collateral and sales tools
- Support advertising campaigns, trade shows, and other promotional activities
- Help communicate product value propositions and technical information to internal commercial teams

Supply Chain & Global Collaboration

- Partner with Sales, Supply Chain, and Operations to identify changes in demand, supply risks, and potential supply gaps
- Develop mitigation plans in collaboration with relevant stakeholders
- Work closely with Product Managers across APAC and globally
- Participate in global Product Management and Marketing initiatives
- Build strong cross-functional relationships with teams around the world

What Makes This Role Attractive

- Work with advanced materials supporting **AI, semiconductor, data center, automotive, and other high-growth technology markets**
- Gain broad experience spanning **product management, commercialization, pricing, profitability, marketing, and business growth**
- Lead projects involving **R&D, Sales, Supply Chain, Operations, and Marketing**
- Develop both your **technical and commercial expertise**
- Work extensively with an international Product Management organization and use English in a global business environment

- Gain exposure to the full product lifecycle, from development and launch through portfolio growth
- Build experience that can support future career opportunities in **Product Management, Marketing, or Business Strategy**

スキル・資格

Required

- Bachelor's degree in **Marketing, Business, Engineering, or a related field**
- Experience in the **electronics industry**
- Experience in product management, project management, business development, marketing, or a related function
- Experience coordinating and building relationships across multiple functions
- Strong project management and organizational capabilities
- Strong analytical skills, with the ability to turn data into business insights and recommendations
- Excellent written and verbal communication skills
- **Business-level English**
- Strong interpersonal, negotiation, and influencing skills
- Ability to work effectively with stakeholders across Sales, R&D, Customer Service, Supply Chain, Operations, and other functions

Preferred

- **3+ years of experience** in product line management, project management, business development, marketing, or a related role
- Experience managing complex cross-functional projects
- Experience leading project teams
- Knowledge and understanding of global business practices
- Experience working within a global or multinational organization
- Product lifecycle management experience
- Experience with pricing, costing, margin, or profitability analysis

What We're Looking For

We are looking for someone who combines **technical curiosity with strong commercial awareness**.

You are proactive, action-oriented, and comfortable taking ownership of projects in a fast-moving environment. You can bring together stakeholders from different functions, build alignment, and keep projects moving toward their objectives.

You enjoy working with data and can translate analysis into meaningful business recommendations, while also having the communication and influencing skills required to work effectively across technical and commercial organizations.

A **can-do attitude, willingness to take on new challenges, and ability to operate effectively in a global environment** will be important for success in this role.

Location

Qnity Group Headquarters
Sanno Park Tower
2-11-1 Nagatacho, Chiyoda-ku, Tokyo 100-6111
Approximately 1 minute on foot from **Tameike-Sanno Station**

Hybrid/remote work available after completion of the probationary period. Employees must live within approximately two hours of the worksite.

The position will also require **occasional travel to the Chiba site** to support new product development and manufacturing projects.

Compensation

Annual Salary: JPY 8M–10M

- Compensation will be determined based on experience and capabilities
- Expected base annual salary: approximately **JPY 6.8M–8.5M**, depending on experience
- Performance-based variable bonus generally paid once per year in March
- Variable compensation is generally determined based on individual performance and business results
- Salary review generally conducted once per year in March

Working Hours

- Standard working hours: **9:00–17:30**
- Flextime system available
- Core hours: **11:00–15:00**
- A discretionary work system may apply depending on the position. Where applicable, flextime will not apply and employees will be deemed to have worked eight hours per day, with a separate discretionary work allowance provided.

Holidays & Leave

- Saturdays, Sundays, and national holidays
- Year-end/New Year holidays
- Company foundation anniversary
- Annual paid leave
- Special paid leave, including bereavement and family-related occasions
- Personal illness leave
- Childcare leave
- Nursing/caregiving leave
- Menstrual leave and other applicable leave programs

Benefits

- Permanent employment
- Social and labor insurance
- Retirement benefits, including a corporate defined contribution pension plan
- Commuting allowance in accordance with company regulations
- Accident and disability compensation programs
- Employee health and wellbeing programs

会社説明