



PR/110818 | Executive - Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1614599

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles and responsibilities:-

- Drive business growth for the organization's semiconductor, electronics, and chemical materials portfolio by acquiring new customers across the semiconductor and electronics sectors.
- Develop a thorough understanding of customers' technical roadmaps and propose tailored material solutions that address their evolving requirements.
- Establish and manage safe, efficient logistics processes for the delivery of the company's semiconductor materials to customers.
- Promote effective collaboration by demonstrating a strong understanding of Japanese business culture, corporate practices, and working styles.
- Represent the company at semiconductor exhibitions, conferences, technical seminars, and industry networking events to promote products and generate new business leads.

- Prepare and maintain regular sales activity reports, customer visit reports, opportunity pipelines, and management updates.
- Collaborate closely with technical teams, manufacturing facilities, and regional and global stakeholders to deliver appropriate solutions aligned with customer requirements.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明