

PR/110818 | Executive - Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1614599

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 06:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Roles and responsibilities:-

- Drive business growth for the organization’s semiconductor, electronics, and chemical materials portfolio by acquiring new customers across the semiconductor and electronics sectors.
- Develop a thorough understanding of customers’ technical roadmaps and propose tailored material solutions that address their evolving requirements.
- Establish and manage safe, efficient logistics processes for the delivery of the company’s semiconductor materials to customers.
- Promote effective collaboration by demonstrating a strong understanding of Japanese business culture, corporate practices, and working styles.
- Represent the company at semiconductor exhibitions, conferences, technical seminars, and industry networking events to promote products and generate new business leads.

- Prepare and maintain regular sales activity reports, customer visit reports, opportunity pipelines, and management updates.

- Collaborate closely with technical teams, manufacturing facilities, and regional and global stakeholders to deliver appropriate solutions aligned with customer requirements.

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会社説明