

PR/110811 | Sales Executive / Business Development Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1614592

業種
化学・素材

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 06:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Designation- Sales Executive / Business Development Executive

Location- Mumbai

Job Responsibility-

- Generate, qualify, and follow up on sales leads and business opportunities
- Prepare and track quotations, samples, and customer inquiries.
- Coordinate with suppliers regarding pricing, technical documentation, and delivery schedules.
- Support customer visits, presentations, product discussions, and business reviews.
- Maintain CRM records, sales reports, opportunity pipelines, and forecast data.
- Assist in resolving customer concerns and ensuring smooth execution of orders.
- Conduct market research and monitor industry and competitor developments.
- Gather market intelligence and customer feedback for business development initiatives
- Coordinate with suppliers on pricing, inventory availability, and shipment status.
- Review and respond to customer inquiries and correspondence.
- Prepare quotation requests and internal sales reports

- Coordinate with suppliers on pricing, inventory availability, and shipment status.
- Gather market intelligence and customer feedback for business development initiatives.

Required Skills-

- Proficiency in Microsoft Office applications, particularly Excel, PowerPoint, Outlook, and Teams.
- Customer Relationship Management
- Communication and Presentation Skills
- Negotiation and Follow-up Skills
- Market Research and Business Analysis
- Organizational and Time Management Skills
- Team Collaboration and Coordination

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明