



PR/110811 | Sales Executive / Business Development Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1614592

業種

化学・素材

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation- Sales Executive / Business Development Executive

Location- Mumbai

Job Responsibility-

- Generate, qualify, and follow up on sales leads and business opportunities
- Prepare and track quotations, samples, and customer inquiries.
- Coordinate with suppliers regarding pricing, technical documentation, and delivery schedules.
- Support customer visits, presentations, product discussions, and business reviews.
- Maintain CRM records, sales reports, opportunity pipelines, and forecast data.
- Assist in resolving customer concerns and ensuring smooth execution of orders.
- Conduct market research and monitor industry and competitor developments.
- Gather market intelligence and customer feedback for business development initiatives
- Coordinate with suppliers on pricing, inventory availability, and shipment status.
- Review and respond to customer inquiries and correspondence.
- Prepare quotation requests and internal sales reports

- Coordinate with suppliers on pricing, inventory availability, and shipment status.
- Gather market intelligence and customer feedback for business development initiatives.

Required Skills-

- Proficiency in Microsoft Office applications, particularly Excel, PowerPoint, Outlook, and Teams.
- Customer Relationship Management
- Communication and Presentation Skills
- Negotiation and Follow-up Skills
- Market Research and Business Analysis
- Organizational and Time Management Skills
- Team Collaboration and Coordination

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会社説明