



PR/110808 | Business Development Officer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1614590

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:35

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview- It is a leading Japanese manufacturer of printing inks, packaging materials, pigments, coatings, adhesives, and functional materials.

Job Overview- It is a BRM (Business Relationship Management) role, technically the ideal candidate should have a strong technical and customer-facing background.

Job Responsibilities-

1. Collaboration with Brand Owners (BOs):

- Build and nurture strong relationships with Brand Owners to understand their requirements across inks, plastic colorants, Coatings and Adhesives.

1. Create awareness among BO s for TIID products and offerings.

2. Offer technical insights and support throughout the product development lifecycle.

2. Industry Representation & Networking:

- Represent the company at industry conferences, trade shows, and networking events focused on TIID products.

1. Stay informed on market trends, competitor activities, and emerging technologies.

3. Strategic Roadmap Contribution:

- Support the development of strategic roadmaps by contributing market insights and BO feedback.

1. Conduct market analysis to identify growth opportunities and mitigate risks.

4. Technical Liaison for BO Challenges:

- Act as a bridge between BOs and the R&D/Technical teams to translate challenges into actionable development goals.

1. Guide technical teams in crafting effective solutions to address BO-specific issues.

5. Innovation & Problem Solving:

- Collaborate with cross-functional teams to identify and resolve technical challenges during product development.

1. Apply problem-solving skills to ensure timely and high-quality delivery of solutions.

6. Customized Product Development:

- Work closely with BOs to gather detailed specifications for tailored product development.

Candidate Profile:

- Experience: 5+ years in product development with Packaging background with profound knowledge on ink, coatings, and plastic colorants.

1. Skills: Strong communication, technical understanding, stakeholder management, and strategic thinking.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明