

PR/110797 | Sales - Senior Executive / Assistant Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1614584

業種
その他（商社）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 06:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Driving and delivering the sales goals of organization in alignment with companies sales plan.
- Business Development including but not limited to generating new leads, qualifying leads and partnering with internal solution and sales team to close orders.
- Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business.
- Growth of the existing business.
- Analyse market competition and devise counter-strategies for penetration and maximum reach.
- Outstanding Payment follow-up and timely recovery of payments.
- Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution

network for increasing sales etc.

- Relative experience from Electronic field.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明