



PR/110797 | Sales - Senior Executive / Assistant Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1614584

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:35

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Driving and delivering the sales goals of organization in alignment with companies sales plan.
- Business Development including but not limited to generating new leads, qualifying leads and partnering with internal solution and sales team to close orders.
- Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business.
- Growth of the existing business.
- Analyse market competition and devise counter-strategies for penetration and maximum reach.
- Outstanding Payment follow-up and timely recovery of payments.
- Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution

network for increasing sales etc.

- Relative experience from Electronic field.

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会社説明