



PR/124080 | Sales Manager

募集職種

人材紹介会社
ジェイエイシーリクルートメントインドネシア

求人ID
1614578

業種
石油・エネルギー

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年09月29日 10:34

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Descriptions:

Customer Relationship Management

- Build and maintain strong relationships with key customers through regular visits
- Conduct key stakeholder mapping within customer organizations
- Understand customer decision-making processes and structures

Sales Support (High-Level)

- Obtain advance information on customers' tire purchasing plans Monitor progress of customer decision-making processes

- Provide inputs for sales strategy development

Information Gathering & Analysis

- Collect market, competitor, and customer information
- Analyze, structure, and report collected information
- Provide timely alerts on critical business opportunities Internal

Internal Coordination

- Act as a bridge between Sales, Field Engineering (FE), and Administration teams to create added value
- Respond to and support requests from HQ (Japan)

Job Requirements:

- More than 8 years experience in tire or mining industry
- Experience handling national/multinational mining accounts and multi site-customers
- Experience with mining/heavy equipment customers

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

会社説明