

PR/161160 | Sales & Marketing Manager - Property Developer Industry

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1614567

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 07:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES:

- To lead and manage the sales team to ensure monthly, quarterly and annual sales targets are achieved.
- Participate in new product development, e.g. liaise with consultants and architects on the designs of future products to be launched and pricing setting (including benchmark and prospect analysis).
- Develop and implement marketing strategies and budget through online and offline channels.
- Liaise with panel bankers on end-financing packages.
- Liaise with panel lawyers on the preparation of SPA, DMC and other related documentation.
- Possess in-depth knowledge in dealing with the Ministry of Housing and the application of Developer License and Advertising Permit.
- Monitor aging of booking conversion and quota utilization (e.g. Bumiputera quota, promotion rebates, etc.) to ensure

effective execution of sales plans in a timely manner.

- Draft, review and implement subject matter related policies, regulations, procedures and operational systems.
- Participate and provide input during product development and price-setting stages to assist in developing marketable products.

JOB REQUIREMENTS:

- At least 8 years of experience within the Real Estate / Property Development industry, particularly in the marketing and sales of residential, commercial and industrial properties, with a minimum of 3 years in a managerial position.
- Hands-on experience in sales of residential, commercial and industrial properties.
- Strong PR and communication skills.
- Developer background preferred.

#LI-JACMY
#Countrymalaysia

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会社説明