



マレーシアの求人なら
JAC Recruitment Malaysia

PR/161160 | Sales & Marketing Manager - Property Developer Industry

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1614567

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:31

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES:

- To lead and manage the sales team to ensure monthly, quarterly and annual sales targets are achieved.
- Participate in new product development, e.g. liaise with consultants and architects on the designs of future products to be launched and pricing setting (including benchmark and prospect analysis).
- Develop and implement marketing strategies and budget through online and offline channels.
- Liaise with panel bankers on end-financing packages.
- Liaise with panel lawyers on the preparation of SPA, DMC and other related documentation.
- Possess in-depth knowledge in dealing with the Ministry of Housing and the application of Developer License and Advertising Permit.
- Monitor aging of booking conversion and quota utilization (e.g. Bumiputera quota, promotion rebates, etc.) to ensure

effective execution of sales plans in a timely manner.

- Draft, review and implement subject matter related policies, regulations, procedures and operational systems.
- Participate and provide input during product development and price-setting stages to assist in developing marketable products.

JOB REQUIREMENTS:

- At least 8 years of experience within the Real Estate / Property Development industry, particularly in the marketing and sales of residential, commercial and industrial properties, with a minimum of 3 years in a managerial position.
- Hands-on experience in sales of residential, commercial and industrial properties.
- Strong PR and communication skills.
- Developer background preferred.

#LI-JACMY
#Countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明