

PR/161154 | SALES EXECUTIVE (Marketing Company)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1614562

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities
-Drive commercial sales growth across Southern Johor (excluding Muar and Segamat).
-Develop and maintain relationships with end users, government agencies, and commercial customers.
-Work with internal teams on tender submissions and competitive account penetration.
-Present and promote new technology solutions, products, and services.
-Educate customers on the benefits of genuine consumables versus compatible alternatives.
-Manage and support channel partners to increase revenue.
-Develop and execute business plans with partners to achieve sales targets.
-Analyze market trends and implement effective sales strategies.
-Negotiate and close sales opportunities.
-Work independently with minimal supervision.
Key Requirements
-Diploma in Computer Science, IT, or related field (preferred).
-3 to 5 years of sales experience.
-Proven track record in achieving sales targets.
-Strong knowledge of IT peripherals.
-Proficient in Microsoft Excel and PowerPoint.
-Strong communication skills in English and Bahasa Malaysia.

-Mandarin proficiency is advantageous due to government and Mandarin-speaking customer engagement.
-Willingness to travel extensively and work weekends for events or roadshows.
-Valid driver's license and own transportation.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明