



PR/161136 | Sales & Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1614548

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:31

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a leading manufacturer of precision plastic engineering components for the medical device industry. They are seeking a dynamic and results-oriented Sales & Business Development Manager to drive business growth, expand market share, and build strong relationships with customers within the medical device and life sciences sectors.

Job Responsibilities

- Drive sales growth by identifying, developing, and securing new business opportunities
- Build and maintain strong relationships with new and existing customers, key stakeholders, and decisionmakers
- Manage and grow strategic customer accounts while expanding the company's market presence
- Lead the entire sales process, from prospecting and customer engagement through to negotiation and contract closure

- Promote the company's manufacturing capabilities, including medical device components, ODM solutions, and contract manufacturing services
- Collaborate with cross-functional teams to ensure successful project delivery and high customer satisfaction

Job Requirements

- Bachelor's Degree in Business, Marketing, Engineering, Life Sciences, or a related discipline
- Minimum 5 years of sales experience in the medical device or life sciences industry, with a strong understanding of the industry value chain
- Proven track record in business development, customer acquisition, and key account management
- Knowledge of medical device components, contract manufacturing, injection moulding, and cleanroom manufacturing environments is an added advantage
- Strong communication, presentation, negotiation, and relationship management skills with the ability to influence stakeholders
- Commercially driven, self-motivated, and results-oriented, with the ability to work independently and collaborate effectively across cross-functional teams
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY
#countrymalaysia

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会社説明