



マレーシアの求人なら
JAC Recruitment Malaysia

PR/161128 | Managing Director in trusted food trading company

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1614543

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月29日 10:31

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client, a trusted and established trading company specializing in Halal and premium frozen food products, is seeking an experienced Managing Director to lead the next phase of its growth. This role will be responsible for driving business strategy, strengthening operational excellence, expanding market presence, and delivering sustainable profitability. The successful candidate will provide overall leadership across commercial and operational functions while building a high-performing leadership team and ensuring long-term organizational capability.

Job Responsibilities

- Provide strategic and operational leadership to drive business growth, execute company objectives, and ensure alignment with long-term corporate strategy
- Own full P&L performance, including budgeting, forecasting, pricing, cost management, and profitability delivery
- Lead business expansion initiatives by entering new markets, increasing production capacity, and achieving sustainable revenue growth

- Drive organizational transformation and operational excellence through process improvements, team restructuring, and culture development to support scalability
- Oversee commercial and operational functions, ensuring strong alignment between customer demand, market opportunities, and business capabilities
- Strengthen market presence and customer relationships by leading business development, strategic partnerships, and key account growth initiatives

Job Requirements

- Degree in Business, Management, Food Science, Engineering, or related fields
- Minimum 10 years of progressive experience, including 5-7 years in senior leadership experience within food manufacturing, food distribution, seafood, protein, or FMCG industries
- Proven ability to manage large-scale business operations with full P&L accountability and drive business growth, transformation, turnaround, or expansion initiatives
- Well-rounded expertise across both commercial functions (sales/business development) and operational management
- Experienced in working with regional stakeholders, multinational customers, principals, and strategic business partners
- Strategic yet hands-on leader with strong decision-making, people management, talent development, succession planning, and organizational capability-building skills
- Applicants must be Malaysian citizens or hold valid work authorization

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY
#countrymalaysia

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会社説明