



PR/120517 | Sales Engineer

募集職種

人材紹介会社
ジェイエイシーリクルートメント タイランド

求人ID
1614516

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年09月29日 10:17

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Sales Engineer

Location: Responsible for Rayong, Chonburi, and Chachoengsao areas

Key Responsibilities

- Visit a minimum of 3 customers per day in Rayong, Chonburi, and Chachoengsao, including assigned key accounts.
- Promote and sell automation and motion control products to manufacturing customers.
- Prepare daily sales reports and customer visit summaries through the Salesforce platform.

- Monitor and report market trends, pricing movements, and competitor activities to management.
- Achieve assigned monthly sales targets and maximize productivity through effective territory management.
- Conduct product presentations and demonstrations for customers.
- Work closely with customers to understand their automation requirements and propose suitable solutions.
- Manage and expand the assigned sales territory while maintaining strong customer relationships.
- Support technical discussions related to Factory Automation and motion control applications.

Products in Charge

- Servo Motors
- Linear Motor Actuators
- Miniature Conveyors
- Safety Light Curtains
- Aluminum Frame Systems
- Other Factory Automation (FA) Components

Qualifications

- Bachelor's Degree in Engineering, Industrial Technology, or a related technical field.
- Degree in Mechatronics Engineering or Mechanical Engineering is highly preferred.
- 2-4 years of experience in automation machinery, motion control, or industrial equipment sales.
- Strong understanding of automation systems, including:
 - PLC Programming
 - Custom Machine Design
 - Pick & Place Systems
 - Conveyor and Transportation Units
 - Motion Control Applications
- Good technical problem-solving and communication skills.
- Able to travel frequently within the assigned territory using own vehicle.
- Valid driver's license and own car required.
- Candidates residing in Chonburi or Rayong will be given special consideration.

Benefits

- Meal Allowance
- Travel Allowance
- Fuel Support (Fleet card)
- Car Maintenance Allowance
- Group Insurance (Employee & Family)

- Provident Fund
- Bonus

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明