

PR/120509 | Sales Executive - Industrial Products

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614512

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月10日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Sales Executive - Industrial Products

Salary: Up to 45,000 THB/month + Attractive Benefits
Working Hours: Mon-Fri, 09:00-18:00 (Field-based)
Location: Bang Na, Bangkok

We are currently partnering with a leading international organization specializing in industrial products and manufacturing solutions. Due to business expansion, they are looking for a motivated and results-driven Sales Executive to join their growing team.

Key Responsibilities

- Manage and develop existing customer accounts while identifying opportunities to increase sales and business growth.
- Develop new B2B customers and expand market presence within the manufacturing sector.
- Build strong relationships with key stakeholders, including purchasing, engineering, maintenance, production, and management teams.
- Understand customer requirements and propose suitable products and solutions.
- Prepare quotations, negotiate commercial terms, and coordinate with internal teams to ensure customer satisfaction.
- Maintain sales activities, customer information, and opportunity pipelines in CRM systems.
- Achieve sales targets and business objectives.

Qualifications

- Bachelor's degree in any field.
- Minimum 3 years of B2B sales experience.
- Experience selling to manufacturing customers or handling industrial, technical, engineering, machinery, automation, components, MRO products, or related solutions is an advantage.
- Strong communication, presentation, negotiation, and relationship-building skills.
- Proactive, customer-focused, and results-oriented mindset.
- Comfortable working with sales targets and performance KPIs.
- Good command of Thai and workable English.
- Possess a valid driving license and own vehicle.
- Able to travel regularly to customer sites.

Benefits

- Company Bonus
- Travel allowance
- Fuel allowance
- Vehicle maintenance support
- Provident Fund
- Group insurance
- Additional company benefits

This is an excellent opportunity for sales professionals who enjoy building customer relationships, developing new business opportunities, and working closely with manufacturing and industrial clients within a stable international business environment.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH
Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明