

PR/120499 | Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614505

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月10日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client specializes in Food Manufacturing business

Position: Sales (Sauce & seasoning)
Salary: 35,000 - 50,000 THB
Location: Bangkok Office

Key Responsibilities of the position:

- Develop and execute sales strategies to achieve ambitious revenue and profit targets.
- Identify and acquire new customers in the food service and food manufacturing sectors.
- Build and maintain relationships with key decisionmakers in: HORECA, Food manufacturers and Retail food

businesses.

- Lead customer presentations, product proposals, commercial negotiations and contract discussions.
- Manage the entire sales cycle from prospecting to closing.
- Work closely with R&D, production and supply chain teams to develop customer-focused solutions.
- Monitor market trends, competitor activities and customer requirements.
- Prepare sales forecasts and business development plans.

Qualifications required:

- Bachelor’s degree in any related field.
- Over 5 years experience in food industry.
- Strong experience in selling to HORECA, food manufacturing and processing company.
- Strong negotiation and business development skills.
- Good English communication skill (internal use) and able to provide document in English

Benefits:

- Car Allowance
- Provident Fund
- Health Insurance
- Bonus
- Other leaves and benefits as per company policy

Working Hours: Mon - Fri (8.00 a.m. - 5.00 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明