

PR/120188 | Sales (Food ingredients, Feed additive)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614478

業種
化学・素材

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月10日 08:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Sales (Food ingredients, Feed additive)
Salary: THB 40,000 - 60,000
Location: Ladkrabang

Our client is a leading importer and distributor of food ingredients, nutritional supplement raw materials, and industrial chemicals in Thailand, serving customers across the food, animal nutrition, and various industrial sectors. The company also provides product sourcing and development solutions tailored to customer needs, supported by an experienced and professional team

Working Conditions

- Working hours: Monday–Friday, 8:00 AM–5:00 PM

Responsibilities

- Manage and develop existing customers within the food manufacturing industry.
- Identify new potential customers and develop new business opportunities.
- Present and recommend suitable Food Ingredients / Food Additives based on customer requirements.
- Handle the full sales process, including customer visits, product presentations, quotations, price negotiations, and closing sales.
- Build and maintain long-term relationships with key accounts.
- Develop new projects together with customers and coordinate with R&D, Purchasing, QA/QC, and relevant internal teams.
- Maintain sales pipeline, forecast, and monitor sales performance against assigned targets.
- Coordinate with overseas suppliers regarding products, pricing, technical information, and customer requirements.

Qualifications:

- Over 3 years of experience working for Food ingredients or feed additive.
- Intermediate level of English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明