



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120474 | Sales Executive - Food Ingredients

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1614285

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月22日 10:42

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Executive - Food Ingredients

Location: On Nut

Responsibilities:

- Manage and grow relationships with food manufacturers and processors.
- Develop new business opportunities while maintaining existing accounts.
- Conduct sales calls, customer visits, and propose suitable food ingredient solutions.
- Coordinate with suppliers and internal teams on quotations, specifications, and deliveries.

- Support customers on product, quality, and technical inquiries.
- Monitor market trends and competitor activities.
- Prepare sales reports and forecasts, and achieve sales targets.
- Negotiate pricing and commercial terms with customers.
- Work closely with QA/QC, logistics, and procurement teams to ensure smooth operations.

Qualifications:

- Minimum 3 years of sales experience in a trading company, preferably in food ingredients, chemicals, or related products.
- Experience in QA/QC within the food manufacturing industry would be an advantage.
- Own vehicle with a valid driving license for business travel.
- Strong communication, presentation, and relationship-building skills.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明