

PR/120469 | General Manager (Food)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614281

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年10月20日 14:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: **General Manager (Food)**

Industry: New establishment of Food Manufacturing / Food Ingredients

Salary: **100,000 – 140,000 THB / month**

Welfares: **To be discussed**

Location: Amata City, Chonburi (Amatanakorn) or Bangkok

Working Day: Only Monday to Friday

Responsibilities:

- Lead and manage the overall Thailand business operations.

- Develop and execute short-term and long-term business strategies aligned with corporate objectives.
- Drive sustainable sales growth and profitability.
- Manage company P&L and budget performance.
- Report on business performance to regional management and headquarters.
- Oversee all manufacturing activities including production, quality assurance, engineering, maintenance, supply chain, warehouse, and logistics.
- Ensure production efficiency, quality standards, cost control, and delivery performance.
- Improve operational productivity and manufacturing KPIs.
- Drive continuous improvement initiatives, lean manufacturing, and cost reduction programs.
- Ensure compliance with food safety regulations and company standards.
- Develop and execute sales strategies for Thailand and regional markets.
- Expand customer base and strengthen relationships with key accounts, distributors, and food service customers.
- Identify new business opportunities and market trends.
- Negotiate commercial agreements and strategic partnerships.
- Monitor sales performance and develop action plans to achieve targets.
- Lead and develop management teams across manufacturing and commercial functions.
- Build a strong organizational culture and talent pipeline.
- Coach and mentor department heads.
- Drive employee engagement and performance management initiatives.
- Ensure compliance with local regulations, food safety standards, corporate policies, and legal requirements.
- Manage risk assessment and corporate governance practices.
- Maintain strong relationships with government authorities, customers, suppliers, and business partners.

Qualifications:

- Bachelor's Degree or higher in Food Science, Food Technology, Engineering, Business Administration, or related fields.
- Minimum 15 years of experience in food manufacturing.
- Minimum 5 years in senior leadership positions such as General Manager, Plant Director, Factory Director, Operations Director, Business Unit Head, Commercial & Operations Director
- Strong experience managing both manufacturing operations and commercial/sales functions.
- Proven track record in P&L management.
- Strong leadership and people management skills.
- Experience managing a workforce of 100+ employees.
- Business-level English communication.
- Experience in Japanese food manufacturing companies.
- If able to speak Japanese language would be an advantage.
- Experience working directly with Japanese management or headquarters.
- Knowledge of HACCP, GMP, FSSC22000, ISO22000, and Food Safety Management Systems.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

会社説明