



PR/120426 | Japanese Speaking Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1614256

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月22日 10:42

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Japanese speaking Sales

Salary: THB 40,000 - 50,000

Location: Sukhumvit 21 (Asoke)

Our client is a regional electronic components and semiconductor solutions, serving customers across the Asia-Pacific region with advanced technologies for automotive, industrial, consumer, and communication applications.

Working Conditions

- Working hours: Monday–Friday, 8:00 AM–5:00 PM

Responsibilities

- Manage sales opportunities for semiconductor and electronic component products in the Malaysia and Indonesia markets.
- Build, maintain, and strengthen long-term relationships with existing customers while identifying and creating new business opportunities.
- Act as the primary point of contact between customers in Malaysia and Indonesia and the Japan headquarters.
- Coordinate closely with the Japan headquarters regarding supplier management, product proposals, pricing, lead times, and project execution.
- Support projects acquired by the Japan headquarters and ensure smooth implementation and customer communication across assigned markets.
- Monitor customer demand, market trends, and business opportunities within the automotive, industrial, and consumer electronics sectors.
- Manage customer inquiries, delivery schedules, forecasting, and issue resolution to ensure high customer satisfaction.
- Prepare sales reports, forecasts, market analyses, and presentation materials for management review.
- Collaborate with internal teams across Thailand, Japan, and other regional offices to support business expansion initiatives.
- Provide business support to senior management and contribute to regional business development strategies.

Qualifications:

- Over 5 years of experience working for a Japanese trading company.
- Japanese proficiency at JLPT N2 level or higher.
- Intermediate level of English or above.
- Strong interpersonal, communication, and coordination abilities, with a customer-focused mindset.

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会社説明