

PR/120366 | Sales Executive (Japanese Speaking) - Samutprakarn

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614243

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月17日 15:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
日常会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Business Type: High-performance metal material, Electronics components, Automotive-related material and components, etc.
Work Location: Bang Phli/Bang Sao Thong, Samutprakarn

[Japanese skill is required, JLPT N1 or N2]

Job Description:

- Develop, expand, and maintain strong relationships with customers in assigned industries (Industrial/B2B sectors in Electronics and Automotive).
- Conduct customer visits to understand technical and commercial requirements.
- Prepare quotations and negotiate pricing and commercial terms.
- Achieve sales revenue, gross profits, and business development targets.

- Monitor customer demand, forecasts, and purchasing plans.
- Update market trends, competitor activities, and industry developments.
- Coordinate internally and externally to monitor product availability, inventory, and shipment status, ensuring smooth order processing and on-time delivery.
- Other related-tasks as assigned.

Qualification:

- Degree in Engineering, Business Administration, or any related field.
- 5 years of experience in B2B Industrial Sales, or Trading Business (import-export).
- Knowledge of technical products and industrial markets.
- Good command of Thai, English, and Japanese (N1, N2)
- Strong communication, negotiation, and relationship-building skills.
- Ability to travel for customer visits (own car is preferred)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明