



PR/120366 | Sales Executive (Japanese Speaking) - Samutprakarn

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1614243

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月22日 10:42

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Business Type: High-performance metal material, Electronics components, Automotive-related material and components, etc.

Work Location: Bang Phli/Bang Sao Thong, Samutprakarn

[Japanese skill is required, JLPT N1 or N2]

Job Description:

- Develop, expand, and maintain strong relationships with customers in assigned industries (Industrial/B2B sectors in Electronics and Automotive).
- Conduct customer visits to understand technical and commercial requirements.
- Prepare quotations and negotiate pricing and commercial terms.
- Achieve sales revenue, gross profits, and business development targets.

- Monitor customer demand, forecasts, and purchasing plans.
- Update market trends, competitor activities, and industry developments.
- Coordinate internally and externally to monitor product availability, inventory, and shipment status, ensuring smooth order processing and on-time delivery.
- Other related-tasks as assigned.

Qualification:

- Degree in Engineering, Business Administration, or any related field.
- 5 years of experience in B2B Industrial Sales, or Trading Business (import-export).
- Knowledge of technical products and industrial markets.
- Good command of Thai, English, and Japanese (N1, N2)
- Strong communication, negotiation, and relationship-building skills.
- Ability to travel for customer visits (own car is preferred)

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会社説明