

PR/117860 | Sales area

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1614239

業種
その他（メーカー）

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月03日 04:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Business Development Manager (Chinese speaking)

Location: Chonburi, Thailand

Employment Type: Full-Time

Key Role:
Drive new business growth and retain existing customers, focusing on plastic pallet solutions and expansion into new sectors and markets.

Responsibilities:

- Support sales strategy and promote new products
- Build customer relationships and industry networks
- Lead onboarding, contract management, and customer training

- Monitor pallet usage, forecast demand, and ensure accurate invoicing
- Collaborate with Customer Service and Operations for service excellence
- Track collections and resolve disputes
- Prepare regular sales reports and achieve individual targets

Qualifications:

- Bachelor’s degree or higher
- 7+ years in sales, 3+ years in management
- Experience in FMCG or supply chain industries
- Strong communication, negotiation, and problem-solving skills
- Fluent in English & Chinese (spoken and written)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

---

会社説明