



PR/117860 | Sales area

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1614239

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年09月22日 10:42

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Business Development Manager (Chinese speaking)

Location: Chonburi, Thailand

Employment Type: Full-Time

Key Role:

Drive new business growth and retain existing customers, focusing on plastic pallet solutions and expansion into new sectors and markets.

Responsibilities:

- Support sales strategy and promote new products
- Build customer relationships and industry networks
- Lead onboarding, contract management, and customer training

- Monitor pallet usage, forecast demand, and ensure accurate invoicing
- Collaborate with Customer Service and Operations for service excellence
- Track collections and resolve disputes
- Prepare regular sales reports and achieve individual targets

Qualifications:

- Bachelor's degree or higher
- 7+ years in sales, 3+ years in management
- Experience in FMCG or supply chain industries
- Strong communication, negotiation, and problem-solving skills
- Fluent in English & Chinese (spoken and written)

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会社説明