

PR/096248 | [SOE] Senior Relationship Manager

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1614232

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月03日 04:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
One of Japan’s leading financial institutions to offer highly fruitful financial products & services to all its customers, both in Japan and abroad.

JOB RESPONSIBILITIES

- To promote Non-Japanese corporate business specifically focusing on State owned enterprises and top tier Vietnamese enterprises, in order to contribute development of Vietnam and to achieve the set profit target of department
- To manage good relationship with existing customers and develop relationship with the potential ones
- To analyze the credit risk of customers and documentation process of the transactions
- To monitor creditability for existing customers

- To communicate and maintain relationship with Mizuho’s global networks, especially in ASIA region
- To administer department’s daily job (optional)

JOB REQUIREMENTS

- Bachelor or higher Degree;
- At least 5-year experience at similar position especially handling relationship with State-owned enterprises.
- Strong negotiation, communication and presentation skills;
- Expertise to analyze credit risk;
- Fluent in both spoken & written English, Vietnamese;
- Dynamic, teamwork, creative, aggressive, responsible, patient, hard-working and result-oriented person;
- Ability to work under high pressure.

BENEFITS

- Professional working environment
- Competitive salary & 13th month salary
- Performance bonus
- Health care insurance & accident insurance

Due to the volume of applications, only shortlisted candidates will be contacted. Thank you for your interest.
#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明