

PR/096247 | Regional Head

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1614231

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
香港

給与
経験考慮の上、応相談

更新日
2026年11月03日 04:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview
A well-established international education advisory firm with decades of experience supporting students and families in securing placements at leading overseas educational institutions.

Job Responsibilities

- Establish and scale the Vietnam business operation, covering strategy execution, operational management, commercial growth, and team development.
- Take full ownership of local business performance, ensuring achievement of revenue, service quality, and growth objectives.
- Define and implement long-term market expansion plans while fostering a strong organizational culture.
- Oversee comprehensive overseas education consultancy services, focusing on study pathways in the UK, US, and Hong Kong.

- Provide tailored academic and admission strategies to families based on individual student profiles and aspirations.
- Develop strategic partnerships with schools, educational organizations, referral channels, and other key stakeholders.
- Enhance market visibility through business development initiatives, branding activities, and partnership engagement programs.
- Identify market opportunities and introduce new consulting solutions and service offerings relevant to local demand.
- Build and maintain a strong network across domestic and international education communities.
- Lead talent acquisition, coaching, and performance management for future team members.
- Drive service innovation and continuously improve client experience through technology and process enhancements.
- Act as the key representative and spokesperson for the organization within the Vietnam market.
- Mentor students throughout their academic preparation and admission journey, including interview readiness and personal development guidance.

Job Requirements

- Bachelor's degree or above; overseas education background, particularly from a UK institution, is highly advantageous.
- Approximately 10 years or more of experience within international education advisory, student placement, or related sectors, including leadership responsibilities.
- Demonstrated success in guiding students toward admission to highly ranked schools and universities
- Proven experience managing a significant portfolio of clients and delivering successful outcomes for families seeking overseas education opportunities.
- Strong commercial acumen with the ability to lead an operation independently and drive business growth.
- Excellent people management, strategic thinking, and decision-making capabilities.
- Experience creating processes, frameworks, and scalable service models is preferred.
- Professional-level English communication skills; Vietnamese fluency is required.
- Established industry network and personal brand within the education sector would be an asset.
- Coaching, mentoring, or student development experience is desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明