

PR/110767 | AM / DM - OEM Sales

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1614184

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月17日 15:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Roles and responsibilities: -

- Develop and maintain relationships with Automotive OEMs customers with focus on MSIL.
- Identify new business opportunities and generate leads for business expansion.
- Handle enquiries, RFQs (Request for Quotation), and commercial discussions with customers.
- Prepare techno-commercial proposals and negotiate pricing within company guidelines.
- Work towards achieving monthly, quarterly, and annual sales targets.
- Provide customer-specific solutions based on application requirements in coordination with Production Engineering and other technical teams
- Track development activities from RFQ stage to SOP (Start of Production).

- Participate in price negotiations, annual rate contracts, and cost discussions.
- Support sales forecasting and business planning exercises.
- Support APQP activities and new product launches.
- Proficiency in MS Office and knowledge of IATF standards.
- Hands-on experience in SAP or any other ERP system is required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明