

PR/087668 | Outside Sales Associate

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1614173

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年11月03日 05:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY
A Japanese food corporation is seeking an Outside Sales Associate to join their team. This role involves meeting sales targets, visiting customers, ensuring timely payments and deliveries, and maintaining high customer satisfaction.

RESPONSIBILITIES

- Meet sales quotas and visit customers, especially Korean-speaking clientele, to provide support and sell products.
- Ensure timely payments and deliveries by coordinating with the accounting department and warehouse.
- Maintain high customer satisfaction through excellent service, prompt communication, and educating customers on product benefits.
- Manage orders in the company database and participate in sales meetings, inventory counts, and company events.

- Perform other duties as assigned and respond to management requests.

QUALIFICATIONS

- Business-level proficiency in both English and Korean (read/write/speak/listen).
- High school diploma required; bachelor's degree preferred
- 1+ years in food wholesale/distribution preferred
- Strong communication, organization, and customer service skills
- Basic math and Microsoft Office proficiency; ERP experience a plus
- Knowledge of Japanese food products is a plus

SALARY USD 48,000-60,000 (DOE) + Commission

LOCATION Los Angeles, CA

WORK SHEDULE Monday to Friday, 8:00 AM – 5:00 PM

BENEFITS

- 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- Life Insurance and 401(k) plan with company match

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会社説明