


# PR/087660 | Sales Associate

## 募集職種

**人材紹介会社**
JAC Recruitment USA

**求人ID**
1614169

**業種**
レストラン・フードサービス

**雇用形態**
正社員

**勤務地**
アメリカ合衆国

**給与**
経験考慮の上、応相談

**更新日**
2026年11月03日 05:00

## 応募必要条件

**職務経験**
1年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
流暢レベル

**日本語レベル**
無し

**最終学歴**
短大卒： 準学士号

**現在のビザ**
日本での就労許可は必要ありません

## 募集要項

POSITION SUMMARY
A growing company in the food distribution industry is seeking a Sales Associate to manage and expand customer relationships within an assigned territory. This role combines field-based client engagement with strategic account development, offering opportunities to directly influence sales growth.

RESPONSIBILITIES

- Visit existing and potential customers to provide product information, support, and maintain strong business relationships
- Develop and expand customer networks to maximize sales opportunities
- Execute sales plans, pricing adjustments, and promotional activities as directed by management
- Communicate customer needs and market feedback to internal teams to support product and business planning

- Collaborate with operations, logistics, and accounting teams to ensure smooth order fulfilment and receivables management
- Submit sales activity reports and participate in quarterly inventory counts
- Perform additional sales duties as assigned

QUALIFICATIONS

- High school diploma or GED required
- 1–2 years of sales experience (food industry experience preferred)
- Strong communication skills and the ability to work effectively with clients and internal teams
- Basic computer skills; proficiency in MS Word, Excel, PowerPoint
- Ability to manage multiple tasks, prioritize effectively, and work independently
- Valid driver's license and ability to travel to customer sites
- Positive, outgoing, and professional demeaner

SALARY USD $55,000 – $75,000 (DOE)

LOCATION Carol Stream, IL

BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明