



PR/087660 | Sales Associate

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1614169

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年09月22日 10:25

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

A growing company in the food distribution industry is seeking a Sales Associate to manage and expand customer relationships within an assigned territory. This role combines field-based client engagement with strategic account development, offering opportunities to directly influence sales growth.

RESPONSIBILITIES

- Visit existing and potential customers to provide product information, support, and maintain strong business relationships
- Develop and expand customer networks to maximize sales opportunities
- Execute sales plans, pricing adjustments, and promotional activities as directed by management
- Communicate customer needs and market feedback to internal teams to support product and business planning

- Collaborate with operations, logistics, and accounting teams to ensure smooth order fulfillment and receivables management
- Submit sales activity reports and participate in quarterly inventory counts
- Perform additional sales duties as assigned

QUALIFICATIONS

- High school diploma or GED required
- 1–2 years of sales experience (food industry experience preferred)
- Strong communication skills and the ability to work effectively with clients and internal teams
- Basic computer skills; proficiency in MS Word, Excel, PowerPoint
- Ability to manage multiple tasks, prioritize effectively, and work independently
- Valid driver's license and ability to travel to customer sites
- Positive, outgoing, and professional demeanor

SALARY USD \$55,000 – \$75,000 (DOE)

LOCATION Carol Stream, IL

BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.us/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.us/terms-of-use>

会社説明