

PR/087649 | Inside Sales Rep

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1614165

業種
レストラン・フードサービス

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年11月03日 05:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

A food distribution company is seeking an Inside Sales Representative to support sales growth and customer account management activities. Responsibilities include outbound sales calls, customer relationship management, product promotion, pricing and quote preparation, account maintenance, and customer service support. This position works closely with customers, sales management, and internal teams to drive revenue growth, ensure customer satisfaction, and maintain strong business relationships.

RESPONSIBILITIES

- Develop and grow existing customer accounts through outbound sales calls, relationship building, and proactive account management.
- Promote company product lines and identify opportunities to increase sales by recommending products and value-added services.

- Prepare and negotiate pricing, sales quotes, and product offerings while maintaining profitability and competitiveness.
- Maintain accurate customer account information, including contracts, pricing agreements, inventory requirements, and sales activities.
- Provide customers with product availability, pricing, delivery information, and alternative product recommendations as needed.
- Meet or exceed established sales goals while delivering exceptional customer service and supporting long-term customer relationships.

QUALIFICATIONS

- Sales or customer service experience, including outbound calls and customer relationship management
- Strong verbal and written communication skills in English
- Proficiency in Microsoft Office (Word, Excel, PowerPoint, Outlook) and general computer skills
- Excellent organizational, multitasking, and time management abilities
- Experience with ERP systems (Oracle preferred) and general office operations
- Willingness to learn company products and work effectively in a fast-paced environment

SALARY USD $22.40-29.90/HR

LOCATION Honolulu, HI

WORKING HOURS Monday - Friday 8:00 AM to 5:00 PM

BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

#LI-JACUS #LI-US #countryUS

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会社説明