



PR/087648 | Sales Executive (TX)

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1614164

業種
その他（メーカー）

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年09月22日 10:25

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブ

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION

Sales Executive

POSITION SUMMARY

Our client is seeking an experienced Marketing / Sales Professional to drive business development activities for industrial process equipment across the United States. This position will focus on developing new business opportunities, managing existing customer relationships, and expanding market share within key industrial sectors.

RESPONSIBILITIES

- Promote and sell industrial process equipment and related solutions.
- Identify, develop, and secure new business opportunities.

- Manage and grow relationships with existing customers and accounts.
- Understand customer requirements and propose appropriate technical solutions.
- Prepare quotations, proposals, and sales presentations.
- Conduct market research and analyze industry trends, customer needs, and competitor activities.
- Coordinate with engineering and technical teams to ensure customer satisfaction.
- Participate in trade shows, industry events, and customer meetings.
- Provide regular sales forecasts and business development updates.
- Travel throughout the U.S. to support customer and business development activities.

QUALIFICATIONS

- Bachelor's degree or equivalent professional experience.
- Minimum 3-5 years of B2B sales experience within industrial equipment, machinery, or related industries.
- Demonstrated ability to develop new business and manage customer relationships.
- Strong communication, presentation, and negotiation skills.
- Ability to work independently and manage multiple priorities.
- Willingness to travel extensively within the United States.

Location: Liberty County, TX (Greater Houston area)

Salary & benefits: USD 100,000 - 150,000 (plus bonus)

Working hours: Monday - Thursday (Fridays off)

Work style: On-site (may consider full remote if out of state)

#LI-JACUS #LI-US #countryUS

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会社説明