Development Manager - Feasibility

募集職種

採用企業名
Travelodge Hotels (Asia) Pte Ltd

支社・支店
Travelodge Hotels Asia (TLA)

求人ID
1613016

部署名
Investment & Development

業種
アセットマネジメント

会社の種類
中小企業 (従業員300名以下) - 外資系企業

雇用形態
正社員

勤務地
日本

給与
経験考慮の上、応相談

ボーナス
固定給+ボーナス

歩合給
固定給+歩合給

更新日
2026年11月12日 11:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル (英語使用比率: 75%程度)

日本語レベル
流暢レベル

その他言語
韓国語 - 日常会話レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

Reporting to the Director of Development, the Development Manager will be part of the investment and development team to

Reporting to the Director of Development, the Development Manager will be part of the investment and development team to support the company's strategic growth by supporting the business development efforts. The candidate will be exposed to business development activities and get to work on deals from the origination stage to contract conclusion.

Key Responsibilities:

- Conduct feasibility studies for potential hotel management deals, partake in work relating to bidding or tendering process, including market research and underwriting of each potential project including critical market and competitive data, tracking and establishing pickup trends, occupancy history, and provide recommendations to management
- Conduct market research and assist in generating investment and development leads through contacts with developers, lending institutions, independent hotel operators, hotel brokers, hotel consultants and government tourism bodies, track new projects pipeline, maintain both deal and contact databases
- Develop financial projections, presentations, proposals and pitch materials in connection to each business development opportunity and work with various internal stakeholders to prepare proposals, including hotel operations and technical services team
- Work with development team to develop and implement business development strategies to grow the business and secure new hotel management contracts

QUALIFICATIONS & REQUIREMENTS

Qualifications:

- Possess at least a Bachelor's Degree in either Hospitality, Business, Real Estate or a related field, from a recognised institution
- Relevant experience in the hospitality or real estate industry preferred

Experience:

- Minimum 2 – 4 years' of working experience in either an analyst, associate or consultancy role in a hospitality or real estate related field.

Personal Qualities & Attributes:

- Well versed in Microsoft Excel, PowerPoint and Word, including financial modelling, graphs
- charting and presentation
- Be an independent learner, team player and enjoy working within a dynamic group and fast-
- paced environment
- Be meticulous and has the ability to handle multiple tasks efficiently and in an organized way
- Excellent verbal and written communication and presentation skills with strong logical thinking capability, including the ability to communicate efficiently to various stakeholders
- Proficient research experience with ability to independently collect and evaluate economic and local market data

会社説明