

PR/120396 | Sales Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1612789

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年10月27日 06:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Sales Executive
The company is a well-established multinational organization and is currently seeking a motivated and results-driven candidate to join as a **Sales Executive**. This position will be responsible for developing new business opportunities, maintaining client relationships, and achieving sales targets while working closely with customers and internal teams.

Location: Bangkok
Working Hours: Monday - Friday

Key Responsibilities

- Develop new business opportunities and expand existing customer accounts.
- Visit customers to understand their business needs and present suitable solutions.
- Build, maintain, and strengthen long-term relationships with clients.

- Manage the sales cycle, including lead generation, customer follow-up, and contract acquisition.
- Coordinate with internal departments to ensure smooth service delivery and customer satisfaction.
- Monitor market trends and identify potential business opportunities.
- Prepare sales reports, update CRM records, and report progress to management.
- Achieve assigned sales targets and contribute to overall business growth.

Qualifications

- Bachelor's degree in any field.
- At least 2 years of sales experience in any industry.
- Good command of English, both written and spoken.
- Driving license is an advantage (personal vehicle is not required).
- Proficient in Microsoft Office and CRM systems such as Salesforce.
- Strong communication, negotiation, and relationship-building skills.
- Results-oriented, self-motivated, and able to work under pressure.
- Strong problem-solving, coordination, and analytical skills.
- Customer-focused with a positive, service-minded, and professional attitude.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

---

会社説明