

PR/161092 | Senior Executive - Credit & Marketing

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1612729

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月10日 14:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Promote and market industrial hire purchase financing products to both existing customers and prospective clients.
- Conduct customer site visits and perform Know Your Customer (KYC) assessments for new applications.
- Evaluate financing proposals and provide well-reasoned credit recommendations to the Credit Department.
- Ensure timely follow-up and processing of assigned cases within established turnaround times.
- Build, strengthen, and maintain long-term business relationships with customers, dealers, and suppliers.
- Perform periodic reviews of existing customer accounts and assist with collection activities when necessary.
- Plan and execute effective sales and marketing initiatives to achieve business growth targets.
- Drive portfolio expansion through new client acquisition and increased financing volume.

- Achieve assigned sales, profitability, and business development targets.

Requirements

- Bachelor's Degree in Business Administration, Marketing, Commerce, Finance, or a related discipline.
- Minimum 1-2 years of experience in hire purchase financing, equipment financing, banking, or other related financial services products.
- Knowledge of the hire purchase and asset financing market will be an added advantage.
- Strong sales drive with a proven ability to meet and exceed targets.
- Strong analytical thinking and credit assessment capabilities.

#LI-JACMY
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

会社説明