



PR/124032 | Sales Manager (Cutting Tools)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1611387

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年09月08日 10:40

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a cutting tools manufacturing company, is currently looking for Sales Manager to join their team. Here are the details:

Requirements:

- Good English proficiency, both spoken and written.
- Bachelor's Degree in Mechanical Engineering, or related field.
- Minimum 5 years of sales experience in cutting tools, machine tools, tooling, or industrial products.
- Proven experience managing sales teams and achieving sales targets.
- Able to drive a car for customer visits and business trips.

Responsibilities:

- Develop and execute sales strategies to achieve revenue and business growth targets.
- Plan, organize, and participate in local and international trade exhibitions to promote company products.
- Manage and lead the sales team, including setting targets, monitoring performance, and providing coaching.
- Identify new business opportunities and expand the customer base in manufacturing and industrial sectors.
- Maintain strong relationships with existing customers.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明