

PR/124028 | GM Sales & Marketing

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インドネシア

求人ID
1611385

業種
その他（商社）

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 14:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

This is a top level position, in which the candidate will develop short term and long term plans, design a suitable strategy for the whole company wide sales divisions. He will integrate management inputs to establish the strategic direction of products in terms of profit, sales, and desired product positioning within the market. The candidate must be commercially driven while at the same time have a strong technical background.

Key Responsibilities:

- Manages, implement, and control the execution of programs and strategies defined in the marketing plans.
- Work closely with sales teams to ensure full communication and success of marketing plans.
- Maintains high level of product quality while at the same time achieves sales and profitability performance.

Requirements:

- Candidate must possess at least a Bachelor's Degree in Engineering (Industrial), Engineering (Mechanical) or equivalent, preferably a Master's Degree in Business Studies / Administration / Management, Marketing.
- Required Skills: Business Development, Strategy, Analytical Skills, and Business Planning.
- Required language(s): English.
- Must have a very strong experience in the Industrial market. At least 20 Year(s) of working experience in the Industrial sales field is required for this position. 10 of which must be as a Senior Manager.
- Experience in Change Management and turnaround under performing business.
- Preferably Senior Manager specialized in General Sales Management of Industrial products or equivalent.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.co.id/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.co.id/terms-of-use

会社説明